**Organizational patterns for speeches**

**Statement of reasons**

–attempts to prove propositions of fact by presenting the best-supported reasons in a meaningful order

**Comparative advantage**

–attempts to prove that something has more value than something else

**Criteria satisfaction**

–seeks audience agreement on criteria that should be considered when evaluating a particular idea

**Refutative**

–organize main points by challenging opposing arguments and bolstering your own arguments

**Problem-solution**

–argue that a particular problem can be solved by applying the recommended solution

**Problem-Cause-Solution**

–main point is about the causes of the problem and the solution is designed to alleviate those causes

**Motivated sequence**

–combines problem solution pattern with explicit appeals designed to motivate the audience to act